

## Assessing Use of Caloric Information on Restaurant Menus and Resulting Meal Selection in Saudi Arabia: Application of the Theory of Planned Behavior

Areej Ali Alkhatmia, Areej Turki Duraihima, Fay Fallaj Almansoura, Ghada Abdulaziz Alotaya,

Hadeel Sami Alnowaisera, Basil H. Aboul-Enein <sup>b</sup>, Enmanuel A. Chavarria <sup>c</sup>, and Nada Benajiba <sup>a</sup>

<sup>a</sup>Princess Nourah Bint Abdulrahman University; <sup>b</sup>London School of Hygiene & Tropical Medicine; <sup>c</sup>University of Texas Health Science Center at Houston

### ABSTRACT

**Background:** Beginning in 2019, the Saudi Government required restaurants to post caloric information on menus to facilitate informed meal choices by Saudi consumers.

**Purpose:** To assess the impact on consumer food choices, leveraging TPB, related to caloric information on menus among restaurants in Saudi Arabia.

**Methods:** A cross-sectional study among adult Saudi consumers was conducted. Theoretically based on TPB, data were gathered on the use of caloric information on menus in restaurants across Riyadh.

**Results:** Only 24.4% of participants utilized caloric information on menus to make a meal decision.

*Attitude* ( $r = 0.65$ ), and *perceived behavioral control* ( $r = 0.62$ ) significantly correlated with *intention*.

Multiple regression analysis showed that *attitude* ( $R^2 = 0.47$ ,  $P = .05$ ), and *perceived behavioral control* ( $R^2 = 0.11$ ,  $P = .03$ ) were significant predictors of using caloric information on menus for meal selection.

**Discussion:** Among Saudi participants, the use of caloric information on menus was low in their meal decision. Interestingly, *attitude* was found to be a significant predictor of utilizing caloric information in making a meal decision.

**Translation to Health Education Practice:** Consumer education should consider constructs of the

TPB in intervention development and evaluation strategies to influence attitudes toward healthy eating behaviors and enhance the use of caloric information on restaurant menus in making informed meal decisions.

## Background

Obesity is defined as abnormal or excessive fat accumulation, generally accepted as a BMI of 30 kg/m<sup>2</sup> or greater, and is associated with increased health risks. <sup>1</sup>

Worldwide, obesity has become a pandemic, as rates have doubled since 1980.<sup>2</sup> Approximately one-third of the world's inhabitants are obese.<sup>3</sup>

Globally, in 2014 trends in BMI among adults showed that 10.8% of men, and 14.9% of women were obese.<sup>4</sup> An increased prevalence of obesity also affects adolescents and children at a more alarming rate (5.6% among boys and 7.8 among girls).<sup>5</sup> Notwithstanding, the Saudi population also faces an obesity epidemic.

Data from the 2013 Saudi Health Interview Survey (SHIS) demonstrate elevated rates of obesity throughout Saudi Arabia (prevalence of 28.7% among adults).<sup>6</sup>

More recently, this prevalence has increased to 33.7% within the adult population. Furthermore, it is predicted that the obesity prevalence will be 41% among men and 78% among women by 2022.<sup>7</sup> Studies investigating

obesity confirmed that this condition increases the risk of developing other diseases, including insulin resistance, type 2 diabetes, cardiovascular disease, and cancers.<sup>8,9</sup> The obesogenic environment in Saudi Arabia has been attributed to many factors, all resulting from economic growth during the last three decades.<sup>10–12</sup> In parallel, a noticeable change and modernization started characterizing Saudi society where 80% of Saudi citizens now live in urban areas.<sup>13</sup> In tandem, in terms of food consumption, a remarkable increase in variety of food choices has exacerbated concerns over obesity among the Saudi population.<sup>14</sup>

Recent research indicates that eating patterns in Saudi Arabia have shifted from a traditional diet containing dairy products, dates, and cereals toward a more westernized diet composed of foods high in added sugar, cholesterol, and fat.<sup>14–20</sup> According to the General Authority for Statistics, more than 15,700 restaurants in Saudi Arabia promote dining out and convenient home delivery service for obtaining ready-to-eat meals.<sup>21</sup> In fact, sales related to dining out is estimated to reach 7–9 billion USD in 2020.<sup>22</sup> The result has been a remarkable increase in daily calorie consumption.<sup>23</sup> Adam et al.<sup>24</sup> estimated that dietary energy supply was 3078 kcal/capita/day, which is remarkably higher than the average requirements of 2100 kcal/capita/day. To combat this growing concern, the strategic plan, “Vision 2030”, was created with an aim at reducing the rising rate of obesity among the Saudi population.<sup>25</sup> Consequently, beginning in 2019, the Saudi Food and Drugs Authority required that restaurants label calories on menu choices in the hopes of enabling informed meal choices by Saudi consumers.<sup>26</sup> In the effort to reduce non-communicable diseases, the Saudi Arabian government introduced the aforementioned as a component of a larger set of regulations all aiming to reduce the high rate of NCD in Saudi Arabia. In fact, these regulations included the reduction of amounts of sugar, salt, along with saturated, and transformed fats in processed foods.<sup>27–30</sup> In the legislation, manufacturers were also targeted for increased awareness and engagement toward reducing the calorie contents in their food production.<sup>27–30</sup>

The literature presents several health behavior theories that assist in understanding consumer behavior toward food choices, including the Theory of Planned Behavior (TPB). The TPB consists of four constructs: *attitudes*, *subjective norms*, *perceived behavioral control*, and *intention* to perform the behavior.<sup>31</sup> Developed by Icek Ajzen,<sup>32,33</sup> the TPB has been utilized frequently in explaining certain behavioral patterns. Researchers continue examining the TPB toward understanding how individuals make behavioral decisions. Several studies have successfully utilized the TPB to explain eating behaviors among various age groups.<sup>31,33–40</sup> In a study conducted in the U.S. by Stran et al.,<sup>31</sup> researchers found that positive attitudes toward calorie labeling were predictive of intentions to use nutritional labeling, which

ultimately prompted change in the calorie content of the ordered meal. Another study conducted in the U.S. by Roseman et al.<sup>41</sup> found that calorie content information on the menu, along with consumer subjective nutrition knowledge, had a significant impact on intention to select lower calorie foods. Further still, reviews conducted by Swartz et al.<sup>42</sup> and Sinclair et al.<sup>43</sup> communicate mixed results on menu labeling and outcomes of meal selection. In the first review, it was reported that that calorie labeling does not lead to an intended effect as far as decreasing calorie purchasing or consumption is concerned.<sup>33</sup> In contrast, the second review indicated that including of contextual or interpretive caloric information on restaurant menus seemed to be helpful in consuming fewer calories when eating outside the home.<sup>34</sup>

Current efforts build on research performed by Radwan et al.<sup>44</sup> where they found that menu labeling may serve as an intervention tool to encourage informed calorie intake by consumers. We build on scientific premise by addressing gaps in the literature communicated in the work conducted by Benajiba et al.<sup>45</sup> among Arab consumers, which include lack of consensus regarding expected outcomes on food label policy, nutrition knowledge and understanding of target populations, and health behaviors. Recent studies have assessed the usefulness of caloric information on menus in restaurants among Saudi population. The focus of these studies<sup>46,47</sup> included was on either knowledge and perception or knowledge combined to attitudes and practices related to the use caloric information on menus in restaurants. Recently, an evaluation of the opinions of Saudi consumers regarding the mandatory caloric information on menus was published.<sup>48</sup> To our knowledge, however, no research has analyzed the use of caloric information menus in restaurants to predict meal selection among Saudi consumers by applying the TPB model.

### **Purpose**

The purpose of this study was to investigate Saudi consumer behavior following the implementation of Saudi Technical regulations that call for caloric information to be provided for menu items in restaurants across the country. The TPB served as our theoretical framework and was utilized to better understand the reasons for Saudi consumer food choices in relation to caloric information

on menus in restaurants. Thus, we report on beliefs that influence a consumer's food choice regarding caloric information on menus in restaurants as they relate to the TPB's four constructs.

## **Methods**

A cross-sectional study was conducted from January to February 2020 in two public malls in Riyadh (Saudi Arabia). Adult Saudi males and females were approached to participate in the study. Those interested were introduced to the study and provided with informed consent upon enrollment. Inclusion criteria encompassed adults aged 18 to 45 years. Exclusion criteria encompassed following any type of prescribed diet (including diet therapy), and those diagnosed with the following chronic diseases: diabetes, hypertension, cardiovascular disease, renal disease, high cholesterol, and liver disease. Rationale for these exclusion criteria is based on the condition's influence on consumer food choice that could produce bias.

The current study was granted permission from the Institutional Review Board of Princess Nourah Bint Abdulrahman University (IRB number:19-0285).

Retailers gave permission for study staff to recruit participants from their locations.

Data were collected using a questionnaire consisting of three sections; demographics, use of caloric information, and questions regarding the Theory of Planned Behavior and its four constructs: *attitudes*, *subjective norms*, *perceived behavioral control*, and *intention*. To ensure clarity and ease of understanding by the participants, the questionnaire was pretested among 25 individuals. Questionnaire items were revised accordingly from feedback provided during pretesting.

The questionnaire included the following three sections:

(a) **Demographic data:** Gender, age, education level, and monthly income.

(b) **Use of caloric information on menus in restaurants:**

Assessed with the item, "How often do you use caloric information on menus in restaurants to make a decision on your choice of meal?" Response choices: "always", "frequently", "sometimes", "rarely", and "never".

(c) **Items assessing constructs of TPB:** A total of 13 items (assessing *attitude*, *subjective norms*, *perceived behavior control*, and *intention*) were adapted and translated from prior valid and reliable measures.<sup>49</sup>

Translation of items to Arabic was completed by

expert translation services. Items were then translated back to English (also by experts) to allow for certainty of meaning. Translated items were pretested to assess clarity. Adaptation of original items reflected study objectives.

(i) **Attitude** consisted of three items: (1) “Every time I go to the restaurant, I read the caloric information on menus to make my meal decision”, (2) “In the past 3 months, when dining in restaurants, I read the caloric information on menus to make my meal decision”, and (3) “In the next 3 months, when dining in restaurants, I will use caloric information on menus to make my meal decision”.

(ii) **Subjective Norm** consisted of four items: (1) “My family thinks I should use the caloric information on menus to make a meal decision every time I go to a restaurant”, (2) “My friends think I should use caloric information on menus to make my meal decision every time I go to a restaurant”, (3) “My family uses caloric information on menus to make a meal decision every time they go to a restaurant”, and (4) “My friends use caloric information on menus to make a meal decision every time they go to a restaurant”.

(iii) **Perceived Behavioral Control** consisted of three items: (1) “I consider myself very knowledgeable about using caloric information on menus in restaurants”, (2) “I am confident that I can apply the caloric information on menus to make a healthy choice every time I dine at a restaurant”, and (3) “For me to use caloric information on menus in restaurants, for the next 3 months is under my control”.

(iv) **Intention** consisted of three items: (1) “I intend to use caloric information on menus to make a meal decision in a restaurant”, (2) “I will use caloric information on menus in restaurants, for the next 3 months”, and (3) “I plan to use caloric information on menus in restaurants, for the next 3 months”.

Responses for the above items were measured using a Likert scale from 1 to 5, where 1—I strongly disagree, 2—I disagree, 3—Neutral, 4—agree, and 5—strongly agree.<sup>50</sup>

*Attitude, subjective norms, perceived behavioral control,*

and *intention* were scored as follows: (1) *Attitude* items are added giving a possible range of 3–15 (due to Likert scale).<sup>50,51</sup> We assumed that 50% and above of total scoring ( $\geq 9$ ) indicated positive attitudes, and below 50% of total scoring ( $< 9$ ) indicated having negative attitudes. (2) *Subjective norms* items are similarly added to give a range of 4–20. We assumed that 50% and above of total scoring ( $\geq 12$ ) indicated having positive subjective norms, and below 50% of total scoring ( $< 12$ ) indicated having negative subjective norms. (3) *Perceived behavioral control* items score range from 3 to 15. We again assumed that 50% and above of total scoring ( $\geq 9$ ) indicated having positive perceived behavioral control, and below 50% of total scoring ( $< 9$ ) indicated having negative perceived behavioral control. Last, (4) *Intention* items scoring ranges 3–15. The assumption remains the same where 50% and above of total scoring ( $\geq 9$ ) indicated having positive intention, and below 50% of total scoring ( $< 9$ ) indicated having negative intention.

All data analyses were performed using SPSS version 21. Demographic data were analyzed using simple descriptive statistics. Kolmogorov-Smirnov test was conducted to test normality of data. TPB internal consistency was tested by Cronbach's alpha yielding

$\alpha = .82$  for *attitude*,  $0.80$  for *perceived behavior control*,  $0.78$  for *subjective norms* and  $0.87$  for *intention*. The one-way ANOVA test was used to compare mean scoring values of constructs based on the frequency of using the caloric information on menus. A Pearson test was used to examine the associations between the TPB model constructs. To predict intention and behavior, multiple regression analysis was conducted. A *P*-value of  $< .05$  was used for significance.

## Results

Participant demographic characteristics are shown in Table 1. A total of 385 participants were included in the study. Most participants were female (64.7%). The average age of the participants was 27.17 years ( $SD = 7.2$ ). Most participants attained a diploma or bachelor's degree (69.4%), and more than half (50.4%) reported a monthly household income of more than 10,000 SAR (i.e. 2,659 USD).

Table 1. Social demographic characteristics of the participants

( $N = 385$ ).

Variable  $N$  %

**Gender**

Male 136 35.3

Female 249 64.7

**Level of education**

Primary school\Secondary school\High school 96 24.9

Diploma\Bachelor's degree 267 69.4

Master's degree\PhD degree 22 5.7

**Monthly household income**

Less than 3000 SAR 21 5.5

3000–6000 SAR 53 13.8

7000–10 000 SAR 117 30.4

More than 10 000 SAR 194 50.4

SAR: Saudi Arabia Riyal.

Table 2 demonstrates descriptive statistics relevant to TPB constructs among adult Saudi consumers and their use of caloric information on menus in restaurants.

Table 3 demonstrates associations of TPB constructs with frequency of use of caloric information on menus in restaurants (where frequency served as the dependent variable). The following independent variables were tested: *attitudes*, *subjective norms*, *perceived control*, and *intention*. Results indicate that when the frequency of using caloric information on menus in restaurants increases, the mean scoring value increases gradually in all questions except for the item, “My friends think I should use caloric information on menus to make my meal decision every time I go to a restaurant”. All the questions were significant ( $P < .03$ ) except for the item, “My friends use caloric information on menus in restaurants to make a meal decision every time they go to a restaurant”.

Pearson bivariate correlations among TPB constructs are presented in Table 4. The relationship between *attitude* and *perceived behavioral control* was significant at ( $r = 0.51$ ,  $P < .01$ ). *Attitude* ( $r = 0.65$ ) and *perceived behavioral control* ( $r = 0.62$ ,  $P < .01$ ) had the greatest influence on *intention*. In contrast, *subjective norm* ( $r = 0.28$ ,  $P < .01$ ) had less influence on behavior (frequency of use of caloric information on menus in restaurants).

Multiple regression coefficients among TPB constructs are presented in Figure 1. The relationship between *subjective norm* ( $R^2 = 0.05$ ,  $P = .31$ ) and *intention* ( $R^2 = 0.00$ ,



$P = .94$ ) on behavior (frequency of use of calorie labeling) are not significant. However, the relationship between *attitude* ( $R^2 = 0.47$ ,  $P = .05$ ) and *perceived behavioral control* ( $R^2 = 0.11$ ,  $P = .03$ ) on behavior (frequency of use of caloric information on menus in restaurants) are significant. *Attitude* had the highest influence on frequency of use of caloric information on menus in restaurants.

**Table 2.** Descriptive statistics for the theory of planned behavior constructs ( $N = 385$ ).

Variable Mean  $\pm$ SD Range

**Behavior (1 item):**

How often do you use caloric information on restaurant menus to make a meal decision 2.6 1.3 1–5

**Attitude (3 items): 8.8 3 3–15**

Every time I go to the restaurant, I read the caloric information on restaurant menus to make meal decision 2.7 1.1 1–5

In the past 3 months, I would to use the caloric information on restaurant menus to make meal decision 2.7 1.2 1–5

In the next 3 months, I would to use the caloric information on restaurant menus to make meal decision 3.4 1.1 1–5

**Subjective norm (4 items): 10.7 3.5 4–20**

My family thinks I should use the caloric information on menus to make a meal decision every time I go to a restaurant 2.8 1.1 1–5

My friends think I should use the caloric information on menus to make my meal decision every time I go to a restaurant 2.7 1.1 1–5

My family uses the caloric information on menus to make a meal decision every time they go to a restaurant 2.6 1.1 1–5

My friends use the caloric information on menus to make a meal decision every time they go to a restaurant 2.6 1.1 1–5

**Perceived Behavioral control (3 items): 10 2.9 3–15**

I consider myself very knowledgeable about using the caloric information on menus in restaurants. 3.2 1.1 1–5

I am confident that I can use the caloric information on menus to make a healthy choice every time I goes to the restaurant 3.5 1.1 1–5

For me to use the caloric information on menus in restaurant, for the next 3 months is under my control 3.4 1.2 1–5

**Intention (3 items): 9.7 3 3–15**

I intend to use the caloric information on menus to make a meal decision in a restaurant 2.9 1.1 1–5

I will use the caloric information on menus, for the next 3 months 3.4 1.1 1–5

I plan to use the caloric information on menus, for the next 3 months 3.4 1.1 1–5

**Table 3.** Mean  $\pm$  SD of scoring of constructs based on the frequency of using the menu calories label ( $N = 385$ ).

Mean  $\pm$  SD

Variable

Strongly

disagree Disagree Neutral Agree

Strongly

agree *P*-value

**Attitude (3 items):**

Every time I go to the restaurant, I read the caloric information on menus to make meal decision

1.3  $\pm$  0.5 2.1  $\pm$  1.0 2.8  $\pm$  1 3.5  $\pm$  1.1 4.0  $\pm$  1.3 <.0001

In the past 3 months, I would to use the caloric information on menus to make meal decision

1.6  $\pm$  1.0 2.1  $\pm$  1.0 2.7  $\pm$  1 3.4  $\pm$  1.0 4.2  $\pm$  1.1 <.0001

In the next 3 months, I would to use the caloric information on menus to make meal decision

1.4  $\pm$  0.8 2.1  $\pm$  1.0 2.3  $\pm$  1.1 3  $\pm$  1.2 3.2  $\pm$  1.5 <.0001

**Subjective norm (4 items):**

My family thinks I should use the caloric information on menus to make a meal decision every time I go to a restaurant

2  $\pm$  1.2 2.3  $\pm$  1.1 2.8  $\pm$  1.2 2.8  $\pm$  1.3 3.4  $\pm$  1.4 <.0001

My friends think I should use the caloric information on menus to make my meal decision every time I go to a restaurant

2.2  $\pm$  1.3 2.5  $\pm$  1.2 2.5  $\pm$  1.2 3  $\pm$  1.3 2.7  $\pm$  1.4 .002

My family uses the caloric information on menus to make a meal decision every time they go to a restaurant

2.1  $\pm$  1.2 2.4  $\pm$  1.2 2.8  $\pm$  1.2 3  $\pm$  1.5 3.1  $\pm$  1.3 <.0001

My friends use the calories information on menus to make a meal decision every time they go to a restaurant

2.3  $\pm$  1.2 2.6  $\pm$  1.2 2.5  $\pm$  1.2 2.9  $\pm$  1.6 2.9  $\pm$  1.6 .055

**Perceived Behavioral control (3 items):**

I consider myself very knowledgeable about using the calories information on menus. 1.6  $\pm$  0.9 2  $\pm$  1.0 2.7  $\pm$  1.2 2.9  $\pm$  1.2 3.4  $\pm$  1.2 <.0001

I am confident that I can use the calories information on menus to make a healthy choice every time I goes to the restaurant

1.7  $\pm$  1.1 2.1  $\pm$  1.0 2.4  $\pm$  1.2 2.7  $\pm$  1.2 3.5  $\pm$  1.2 <.0001

For me to use the calories information on menus, for the next 3 months is under my control

1.9  $\pm$  1.2 2.2  $\pm$  1.0 2.4  $\pm$  1.1 2.8  $\pm$  1.2 3.2  $\pm$  1.4 <.0001

**Intention (3 items):**

I intend to use the calories information on menus to make a meal decision in a restaurant 1.6  $\pm$  1.1 2.1  $\pm$  1.0 2.6  $\pm$  1.0 3.1  $\pm$  1.3 3.8  $\pm$  1.3 <.0001

I will use the calories information on menus, for the next 3 months 1.8  $\pm$  1.2 2.1  $\pm$  1.0 2.3  $\pm$  1.0 2.9  $\pm$  1.2 3.4  $\pm$  1.5 <.0001

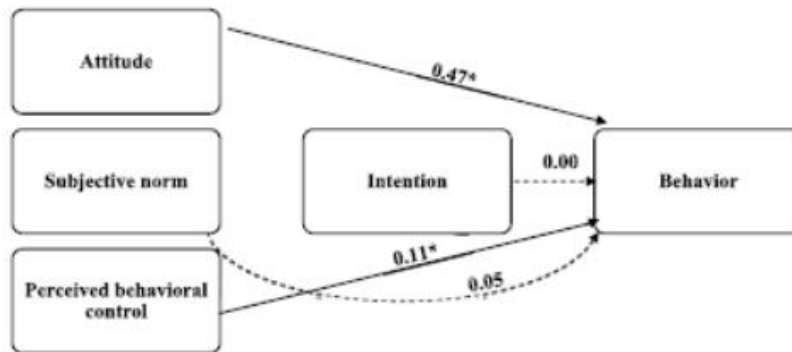
I plan to use the calories information on menus, for the next 3 months 1.8  $\pm$  1.3 1.9  $\pm$  0.8 2.3  $\pm$  1.0 2.8  $\pm$  1.2 3.3  $\pm$  1.4 <.0001

One-way ANOVA test is applied to assess the differences between different means.

**Table 4.** Pearson bivariate correlation (*r*) between constructs of the theory of planned behavior.

	Attitude	Subjective norms	Perceived behavior control	Intention	Behavior
Attitude	-----				
Subjective norms	0.36*	-----			
Perceived behavior control	0.51*	0.30*	-----		
Intention	0.65*	0.33*	0.62*	-----	
Behavior	0.63*	0.28*	0.41*	0.45*	-----

\* *P*-value < .01.



**Figure 1.** Multiple regression coefficients on the constructs of the theory of planned behavior toward behavior (the use of the caloric information on restaurant menus). \* *P*-value is significant in < .05

## Discussion

While making individual food choices are determinant into promoting the overall health, creating a supportive environment nationally is essential in encouraging and increasing healthy consumer preferences and

behaviors.<sup>52</sup> The improvement of dietary behavior at the population level in Saudi Arabia might be achieved with national policies and regulations on nutrition and food production .<sup>53–57</sup> Thus, it is worth examining outcomes

stemming from the implementation of Vision 2030 by the Saudi Food and Drug Authority (SFDA) which instructed all restaurants to list calories for menu items, in an effort to mitigate NCD related to unhealthy eating habits.<sup>26</sup> The current study's purpose was to assess the use of caloric information on menus in restaurants on making meal decisions among Saudi adult consumers.

Findings among studies conducted in the U.S. support the view that caloric information on menus given in restaurants may promote healthier lifestyles among college

students.<sup>41</sup> Even with efforts taken by the SFDA to improve nutritional awareness, there exists a dearth of studies examining the use of caloric information provided on menus given in restaurants, and other consumer behaviors among Saudi adults.

In a recent study, Tami et al.<sup>58</sup> indicated that Saudi adults supported the food regulation released by the SFDA. Hence, our findings indicate that only 24.4% of participants communicate “always” using caloric information posted on menus given out at restaurants.

Concurrently, Alkhaldy et al.<sup>48</sup> reported that even if Saudi consumers demonstrated remarkable support to the policy instructing restaurants to provide caloric information on menus, the same respondents expressed they would be less probable to eat in a restaurant providing such information on menus. Moreover, a study conducted by Washi<sup>59</sup> in UAE found general awareness among most consumers (89.5%) for reading food labels. However, consumers communicated only reading basic information, such as production and expiration dates.<sup>59</sup> Current study findings communicate similarities to those in the literature, such that consumers seem to not use food labels when deciding on products to purchase or consume. Further, we similarly find that consumers may not frequently use caloric information on menus when making meal choices. Together, these findings suggest that consumers may be at risk for low nutrition literacy – the ability to evaluate nutrition information to make informed decision on nutritional value.

Interestingly, in contrast, Vargas-Bustamante<sup>60</sup> found that 38% of participants interviewed at food courts use caloric information provided on menus to make their food choices. Differences in outcome for Vargas-Bustamante<sup>60</sup> may be due to menu formatting aimed at communicating foods with low-calories.

The use of TPB was predicated on the theory's as and popularity for predicting human rationale in relation to a specific decision-making behavior.<sup>61</sup> The predictors of TPB are attitude, social norms, perceived behavioral control which are grounded on functions of behavioral, normative, and control beliefs. The assets of such model are weighted by the assessment of the resulting behavior

and incentive to fulfill it.<sup>62</sup> Our findings suggest a significant association between *attitude* and use of caloric information on restaurant menus. This mirrors prior findings by Kim et al.<sup>63</sup> where *attitude* determined

*intention* among consumers. Further, our findings suggest behavioral beliefs positively influence *attitude* regarding reading caloric information on restaurant menus. Dunn et al.<sup>36</sup> communicate *attitude* as positively influenced by *intention*, where fast food is perceived as providing convenience, and satisfaction. Together, these findings may indicate perspectives that could influence *attitude*.

Our findings show that *subjective norms* had little influence on the use of caloric information on restaurant menus ( $R^2 = 0.05$ ,  $P = .31$ ). This contrasts with prior results by Sharifirad et al.<sup>23</sup> that found that *subjective norms* had the strongest influence on consumer fast food behavior among Iranian high school students' ( $R^2 = 0.17$ ,  $P = .001$ ). These contrasting findings may be related to age, as high school students are more influenced by their families and friends, compared to adults aged 18 to 45-years. Alternatively, it may also be related to cultural differences between the Iran population and the Saudi population.

*Intention* had almost no influence on the use of caloric information on restaurant menus by Saudi adults consumers ( $R^2 = 0.00$ ,  $P = .94$ ). Similar results were found in a study conducted at the University of Alabama, where students ordered significantly fewer calories when caloric information was posted.<sup>31</sup> According to Stran et al.,<sup>31</sup> the change in calories ordered from a full-service menu was not significantly correlated with intention ( $R^2 = -0.15$ ,  $P = .15$ ). The similarity between the studies may be due to similarities in demographics.

Limitations of this study include the use of convenience sampling and a small number of data collection sites. Thus, results may not be generalizable to all Saudi adult consumers. However, data collection sites host heavy consumer traffic, and thus, these sites were selected as they reflect a great multitude of the Saudi demographics sought by the current study. Some study strengths include our findings lending further support to the established literature in finding that subjective norm is the least predictive among the TPB constructs.<sup>64,65</sup>

#### **Translation to Health Education Practice**

Health Educators should consider constructs of the TPB in intervention development and evaluation strategies to influence attitudes and subsequently enhance the use of caloric information on restaurant menus, by Saudi consumers, in making informed meal decisions.

The current study demonstrates that almost half of the participants (49.8%) never use caloric information on restaurant menus to make an informed decision about their meal. The examined TPB constructs of attitude, subjective norm, perceived behavioral control, and intention each show different levels of association with the studied behavior. Current study findings strongly suggest that attitude contributes to the use of caloric information on restaurant menus when making a meal decision. Subjective norms and intention were not significantly associated with the use of caloric information on restaurant menus. Our findings suggest that diffusing nutrition messages at community levels would be helpful in communicating the importance of the information provided by calorie labels posted on menus. Thus, we communicate that future efforts may involve Health Educators and community nutritionists in teaching consumers how to read and understand calorie-labeling. Educational efforts such as these could be effective in bridging the intention–behavior gap assessed in this study.

In assessing the most up-to-date resources on Health Education, we consulted the [NCHEC.org](http://NCHEC.org) website<sup>66</sup> throughout the study period and manuscript development (Spring through Winter 2020). Our work covers Area I, Area II, and Area IV of responsibilities for Health Educators. Specifically, relevant to Area I the manuscript was theoretically pinned on the Theory of Planned Behavior and its constructs. This allowed for efficient assessment of outcomes in our study. Thus, the subcompetency, “1.1.4 Apply Theories and/or models to assessment process” was applied in these efforts. The text communicates how the TPB constructs assisted in assessing outcomes and lends toward future efforts by highlighting the need to focus on intervening on participants’ attitudes for creating behavior change toward the use of caloric information. We are confident that TPB constructs will facilitate future educational efforts, and its assessment. In addressing Area II, we specifically tackled the following sub-competency, “2.5 Address factors that influence implementation of Health Education/promotion”. This sub-competency was accomplished by assessing TPB constructs and related health behavior outcomes. As such we understood that TPB constructs such as attitudes would guide areas in need of addressing for efficient implementation of future Health Education/promotion interventions relevant to creating informed

meal decisions. Our use of TPB constructs facilitates future efforts by informing us of the need to create an attitude change, and in doing so self-efficacy, perceived control, and intention will also be targeted. From our efforts, we see that this is the most efficient route toward health behavior change in comparison to targeting other constructs such as intention.

In addressing Area IV, we specifically covered the following sub-competency, “4.2.4 Analyze and synthesize information found in the literature”, As we evaluated the literature, we discovered the need to assess the outcomes stemming from new regulations in Saudi Arabia relevant to efforts on reducing NCDs. Thus, we found that an assessment of value was necessarily relevant to outcomes stemming from regulations enforcing caloric information on restaurant menus in Saudi Arabia. The literature also helped the current study investigators determine outcome similarities and differences in comparing efforts from other studies.

Therefore, the literature assisted in both highlighting a knowledge gap need and comparing results to guide future interventions. All in all, CHES/MCHES NCHEC Responsibilities, Competencies, and Sub-competencies, are instrumental in Health Education intervention efforts. We communicate how these have guided both the design and outcome assessment of the current study. These efforts lend efficiency toward future efforts. Thus, the current study highlights areas to consider for Health Educators planning nutrition education efforts and provides information on designing, and evaluating efforts using TPB constructs.

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#### **Human subjects approval statement**

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### **ORCID**

Basil H. Aboul-Enein <http://orcid.org/0000-0002-4957-2136>

Enmanuel A. Chavarria <http://orcid.org/0000-0001-8418-5361>

Nada Benajiba <http://orcid.org/0000-0002-5533-7626>

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